



Pro Makeup Artists' Best-Kept Secret

**Wholesale Department**  
**A Division of Two Two Enterprises**

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## **Retailer's Regulation**

Since 1981, Elegant Lashes® has been wholesaling to Beauty Supply Stores, Wigs Shops, Hair/Nail/Skin Salons, Cosmetics/Gift Shops, etc., in all 50 states of the U.S.A. with over 30 years of customer satisfaction.

### **Do you have a retail store?**

Our suggested retail price for fully packaged regular single pack lashes is \$4.45 per pair on Regular lashes (all styles of Human Hair Strip lashes and Individual lashes). We provide wholesale prices for retail stores (such as Beauty Supply stores) only. [www.ElegantLashes.com](http://www.ElegantLashes.com) has *pre-discounted prices* for Make-Up Artists and Dance Schools etc. We most definitely **DO NOT** provide wholesale prices for personal users or residential areas.

### **Quotation Form:**

Please send us your preliminary order first so we can configure the estimate for your wholesale prices. Because we do not have a fixed wholesale price, your wholesale price will vary depending on the quantity of merchandise desired and your business type. Please send us the enclosed **Application, Quotation Form**, and a copy of your **business license**. An agent of ours might visit your area within the next three days to determine a wholesale price with you. After one year of doing business with us, we will arrange for you a new wholesale price according to your sales history.

**How to Order?** (Please indicate the quantity desired on the enclosed **Quotation Form** and return it to us.)

#### **For Small Orders:**

- \* Fully packaged **Regular Single Packs only** (Triple Packs not available for wholesale): Recommended for Retailing.
  - Please order by dozen packs (ex. 12, 24, 36...) per item.
  - Minimum order: **40 doz.** (total 480 pairs, not including glue) per month.
- \* Bulk order (without clear clam shell and hangtag cardboard): Recommended for salon use on customers - save on unit cost!
  - Please order by dozen packs (ex. 12, 24, 36...). Minimum order: **40 doz.** (480 pairs, not including glue) a month.
  - Or, **order 50-pair increments (ex. 50, 100, 150...) per item for better unit price.**

#### **For Large Orders:**

- \* Bulk order for private label.
  - Minimum order is 10,000 pairs; approx. 4 to 5 months for delivery. (40% deposit required)
- \* Fully packaged for private label (please send in the desired design and logo)
  - Minimum order is 50,000 pairs; approx. 4 to 5 months for delivery. (40% deposit required)

### **Samples:**

We recommend that you purchase just a few sample pairs online to check for satisfaction and see if our products will be suitable for sale in your shop. We believe this is the best and surest way for you to test our products. Sorry, no free samples, no exchange or refund for samples.

**After we receive your completed forms** (your Application, Quotation Form, and a copy of your business license):

#### **For Small Orders:**

We will send you the unit price Quotation/Sales Order displaying your amount due with the freight charge. You will also receive (via email) a PayPal Payment Request with instructions on how to complete your payment. If you are satisfied with your wholesale price, please pay promptly. Your order will be shipped immediately via UPS Ground.

#### **For Large Orders:**

We will send you the unit price Quotation/Sales Order displaying your amount due and an agent of ours will visit your store to determine a wholesale price with you.

\* Please understand that all merchandise purchased at wholesale price is non-refundable and non-exchangeable under any circumstances.